# The Size and Value of the Public Domain 

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## Background

## DG InfoSoc Funded Project

## Led by Rightscom - Many Contributing

## Researchers

I'm the Lead Economist

## My Focus

## Several Strands, My Focus:

## Quantitative Research

on the
'Formal' Public Domain

## Size

## What We Do (and Why It's Hard)

- Qu: How many items/works in the PD?
- Item/work distinction: editions of Hamlet vs. original
- Get a list of works/items - e.g. library catalogues
- Unfortunately: often lack death dates
- Need to merge with other DBs, do extrapolation work
- Not simple: authors don't have standard names
- These are big DBs - millions of items


## Books



Figure: UK Published Books and Public Domain (Red) (CUL)

## Books



Figure: UK Published Books and Public Domain (Red) (CUL)

## Books: Numbers

## EU Wide: ~ 10m PD Books

## 10-20\% of all Published Books

| Country | Total | Total PD | Percentage PD |
| :--- | ---: | ---: | ---: |
| Bulgaria | 549589 | 25125 | 5.0 |
| Czech Rep. | 1560000 | 85542 | 5.0 |
| Finland | 836141 | 68059 | 8.0 |
| Italy | 6000000 | 238648 | 4.0 |
| Ireland | 2954000 | 221116 | 7.0 |
| Poland | 2685169 | 379800 | 14.0 |
| Slovakia | 338529 | 17472 | 5.0 |
| UK (BL) | 10561445 | 2015050 | 19.0 |
| Total | 25484873 | 3050812 | 12.0 |

Table: PD Books Based on National Library Holdings

## Recordings



Figure: UK Recordings (BLSA). Red shows PD.

## Recordings: Next Decades/Loss from Extension



Figure: UK Recordings (BLSA). PD is red, yellow = PD in next decade, orange = PD following decade

## Recordings: Next Decades/Extension

|  | Count | $\%$ |
| :--- | ---: | :---: |
| To Present | 1671370 |  |
| In PD | 301668 | 18.0 |
| Entering PD next 10y | 171155 | 10.2 |
| Entering PD next 10y after | 191308 | 11.4 |

Table: PD Recordings entering PD (no term extension)

## Books: Next Decades/Extension

|  | Current |  | Next 10 |  | Next 20 |  | Last 10 |  | Last 20 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Items | \% PD | No. PD | \% PD | No. PD | \% PD | No. PD | \% PD | No. PD | \% PD | No. PD |
| 3.5 m | 19 | 0.65 m | 21 | 0.73 m | 23 | 0.81 m | 17 | 0.58 m | 15 | 0.52 m |

Table: Change in Number of Public Domain Books (CUL, UK)

## Price and Usage

## What's Needed

- We need 'real' price/sales/usage data
- But we also need to classify on PD status
- This is HARD!
- Price/sales DBs have poor author info (of the kind we need)
- $\Rightarrow$ classify PD status by hand
- But need a lot of data to get power ...
- Books: Nielsen
- 64k titles
- UK price and sales ...


## Usage

## Nielsen

| Public Domain? | No. of Items | $\%$ | No. of Items (Pbk) | $\%$ |
| :--- | ---: | ---: | ---: | ---: |
| N | 56857 | 88.95 | 39605 | 93.21 |
| Y | 3868 | 6.05 | 1873 | 4.41 |
| Y? | 235 | 0.37 | 56 | 0.13 |
| YN | 12 | 0.02 | 0 | 0.0 |
| YT | 2864 | 4.48 | 940 | 2.21 |
| YT? | 80 | 0.13 | 17 | 0.04 |
| Unknown | 1 | 0.0 | 1 | 0.0 |
| Total | 63917 | 100 | 42492 | 100 |
| PD (Broad) | 7059 | 11.04 | 2886 | 6.79 |

Table: PD Status Counts for Nielsen Dataset. N=No, $\mathrm{Y}=\mathrm{Yes}$, $\mathrm{YT}=$ Translation of PD work (may or may not be PD itself), $\mathrm{YN}=\mathrm{PD}$ work with notes, '?' indicates there may be some uncertainty.

## Summary

| Area | Source | PD (\%) | Comments |
| :--- | :---: | :---: | :--- |
| Paperback Book Editions | Nielsen | $4.4-6.8$ | 'Pure' PD 4.4, 'broad' PD 6.8. Including un- <br> classified formats raised figure to 6 (11 for <br> broad) |
| Paperback Book Sales | Nielsen | $2-4$ | 'Pure' PD: 2, 'broad' PD 50\%-100\% greater |
| Book Borrowing | Slovak National Library | 5 |  |
| Book Borrowing | Trinity College Dublin Library | $3-8$ | $24 \%$ relative to pre-1960 books (total to <br> present likely to 4-8 times as much) |
| Music on Radio and TV | YLE (Finland) | 9 |  |
| Musical works | SIAE (Italy) | 2 | Likely to be a partial underestimate (figures <br> up to 8\% possible) |
| Other works (esp. Opera) | SIAE (Italy) | $6-27$ |  |
| Recordings Revenue | SCPP (France) | $<1 \%$ | Likely that public domain revenues are sig- <br> nificantly underestimated |

## Usage: A Figure

## Crudely: ~5-10\%

Very Approximate!
Big issues with measuring PD usage ...

## Issues

- PD items are PD! (So not measured ...)
- E.g. SCPP
- What is usage?
- Downloads? E.g. Project Gutenberg has 2.4m monthly
- Library borrowing?
- Purchase?
- Is usage w/o value meaningful?
- What about the wider PD? (Of ideas etc)

Price
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## Price: Books



Figure: ASP distbn for PD (blue) and copyright (red) books

## Price: Books

## £2 PD book versus £6 Harry Potter

66\% reduction!

But much diluted in the average: ...

## Price: Books

Price difference: $15 \%$ RRP, $6.3 \%$ ASP (v. stat significant)
Sales weighted: 14\% (PD £4.96 v. £5.65 ©)

| RRP Limit 10 |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. Items | Mean | SD | Median | Min | Max |  |
| Copyright | 31431 | 7.22 | 1.57 | 6.99 | 0.0 | 10.0 |  |
| PD | 1618 | 6.28 | 2.55 | 6.99 | 0.95 | 10.0 |  |
| All | 33049 | 7.17 | 1.65 | 6.99 | 0.0 | 10.0 |  |
| ASP Limit 10 |  |  |  |  |  |  |  |
|  | No. Items | Mean | SD | Median | Min | Max |  |
| Copyright | 36433 | 6.23 | 1.79 | 6.45 | 0.0 | 10.0 |  |
| PD | 1683 | 5.86 | 2.41 | 6.31 | 0.75 | 9.99 |  |
| All | 38116 | 6.22 | 1.82 | 6.45 | 0.0 | 10.0 |  |

Table: Price comparison with truncation.

## Issues

- Many!
- Most around unobserved heterogeneity
- Comparing like for like in cross-section
- Increasing dispersion in PD
- Works versus items
- In general $\Rightarrow$ underestimate price impact
- Longitudinal is better (but limited in doing this)
- What about digital
- Look at ebooks ...


## Price: Recordings



Figure: Price distbn for CDs, PD (blue, released<1958) and in-copyright (red, rel>1960)

## Price: Recordings

## PD 14\% cheaper than in-copyright (t-stat: -12.0, p-value $<e^{-16!}$ )

| Pre-1959 v. Post-1959 |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. Items | Mean | SD | Median | Min | Max |  |
| PD | 1226 | 6.16347471452 | 2.28046294735 | 5.55 | 1.38 | 34.99 |  |
| Not PD | 131144 | 7.032425883 | 2.46341819619 | 7.29 | 0.09 | 39.99 |  |

Table: Prices for PD and in-copyright recordings

## Impact Assessment for Term Extension was Wrong!

## Price: A Figure

## Crudely: $\sim 5-15 \%$ for means

## But could be much more: $50 \%+$ and up to $100 \%$

 for ebooks ...Value

## The Demand Curve Revisited



Figure: Demand Curve and Welfare

## Summary: Books

Price: -10\%, Elasticity: 2-4, PD Usage: 10\%

$$
\begin{gathered}
\Rightarrow \text { PD Value }=1-2 \% \text { of PD sales } \\
\quad(0.1-0.2 \% \text { total sales })
\end{gathered}
$$

Total consumer benefits: $+10 \%$ (direct effect of price reduction) so 11-12\%

## Sensitive to Price Impact

## E.g. Price: -60\% (e.g. Harry P)

## $\Rightarrow$ benefits $35-70 \%$ of rev

Greater price reduction, greater elasticity have big effect on value ...

## eBooks - Conjectural!

Price: -80\%, Elasticity: 3-5

## $\Rightarrow$ PD Value $=100-160 \%$ of current sales

## Conclusion

## Size

Books: $\approx 10 \mathrm{~m}$ in EU (3m+ for countries studied)
(10-20\% of total)

Recordings (UK): 300k and will double in next 20y (if no extension!)

## Usage

## Crudely: ~5-10\%

(Per-item PD usage is $0.5-1$ of in-copyright not bad!)

Excludes pretty much all digital material!

## Price

For books + recordings (physical media): 5-15\%

Inline with 'copyright' proportion of cost

Much larger for eBooks

